

# ECONOMIC RECOVERY AND GROWTH PLAN (ERGP)

## FOCUS LABS

### INVESTMENT PROFILE/APPLICATION FORM



#### Ministry of Budget and National Planning

Plot 421 Constitution Avenue, Central Business District, Abuja

[www.nationalplanning.gov.ng](http://www.nationalplanning.gov.ng)

#### IN COLLABORATION WITH



#### Nigerian Investment Promotion Commission

Plot 1181 Aguiyi Ironsi Street, Maitama District, PMB 381 Garki, Abuja

+234 (9) 2904882 | [www.nipc.gov.ng](http://www.nipc.gov.ng)

START

Thank you for submitting this investment opportunity profile to **Nigerian Investment Promotion Commission (NIPC)**.  
The form consists of 3 compulsory parts and 1 optional part.

COMPULSORY: PART I - BUSINESS DESCRIPTION  
PART II - INVESTMENT OPPORTUNITY  
PART III - FINANCIAL INFORMATION  
OPTIONAL: PART IV - ADDITIONAL INFORMATION

This form is available online at: <https://www.leadhost.com.ng/FMBNP>

## DISCLAIMER

By submitting this investment profile to NIPC, the Promoters of this opportunity confirm that they have read this Disclaimer and the following Authorisation and are aware that:

- the investment activity presented is legitimate and legally permissible in Nigeria;
- they accept full responsibility for the accuracy of the information presented;
- NIPC is not obliged to verify the information provided and accepts no responsibility for the accuracy of such information;
- the proper completion of all parts of this template will increase the possibility of attracting investor interest;
- the submission of this profile does not guarantee any potential investor interest;
- NIPC reserves the right to reject any profile that is not completely or correctly completed or whose accuracy is in doubt;
- NIPC may not include this opportunity in any selection that it showcases on any of its platforms and NIPC is not obliged to disclose the reason for such non-inclusion.

The Promoter should expect that this investment profile will be subject to diligence by any potential investor before advancing their interest and initiating discussions.

## AUTHORISATION

By completing and submitting this investment opportunity profile to NIPC, the Promoter hereby grants NIPC permission to share this investment opportunity, in its full or abridged format, in any of its investment promotion and matchmaking endeavours.

NIPC reserves the right to determine the best mode of promoting this investment opportunity to potential investors through its own channels (some of which are listed below) or through any of its domestic, regional or international partners. NIPC may invite the Promoters to engage with potential investors through any of the following channels:

- NIPC's electronic channels including its website, newsletter and social media
- In response to investment enquiries
- At matchmaking events organized or attended by NIPC
- At domestic, regional and international investment events
- In advertisements or any printed materials of NIPC's investment portfolio
- ALL of the above.

NIPC may contact the Promoter to verify any information on the completed form. Completed profiles should be sent to [investment-profiles@nipc.gov.ng](mailto:investment-profiles@nipc.gov.ng).

For enquiries or further information, please contact:

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**Aminu Takuma**  
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## PART I – BUSINESS IDENTITY

**1. COMPANY NAME** \_\_\_\_\_

**2. INCORPORATED ON**  **STARTED BUSINESS IN**

**3. SECTOR BY ISIC\* (4 digits)**  **LOCATION**  **State** \_\_\_\_\_

**4. BUSINESS DESCRIPTION:** *(describe your company's business)*

**5. COMPETITIVE ADVANTAGE/KEY VALUE PROPOSITION:** *(describe how this business differs from competitors)*

**6. CURRENT SHAREHOLDING**

**Nigerian** (equity interest held by Nigerian citizens and companies)  % **Foreign**  %

**7. CURRENT SOURCES OF FINANCING:** *(select all that apply)*

- |  |   |
|--|---|
| <input type="checkbox"/> Founder's equity          | <input type="checkbox"/> Family and friends                                   |
| <input type="checkbox"/> Private equity investment | <input type="checkbox"/> Development finance institution (DFI) funding        |
| <input type="checkbox"/> Bank debt                 | <input type="checkbox"/> Others: <i>(please specify)</i> <input type="text"/> |

**8. NUMBER OF EMPLOYEES**

**FULL TIME:** Nigerians  Foreigners  **PART TIME:** Nigerians  Foreigners

## PART II – PROPOSED INVESTMENT PROJECT

**9. INVESTMENT REQUIREMENT AND COLLABORATION SOUGHT**

- Capital investment sought: ₦ \_\_\_\_\_ million/\$ \_\_\_\_\_ million, as:  Equity (%)  Debt (%)
- Innovative technology  Franchise
- Strategic partnership  Others: *(please specify)*

**10. PREFERRED LOCATION(S) FOR THE PROPOSED INVESTMENT PROJECT**  **State** \_\_\_\_\_

**11. SECTOR BY ISIC\* (4 digits)**  **ESTIMATED PROJECT DEVELOPMENT PERIOD**  months

**12. PURPOSE OF THE INVESTMENT:** *(describe the purpose of the investment)*

**13. EXPECTED INVESTMENT IMPACT:** *(select all that apply)*

- |   |   |
|---|---|
| <input type="checkbox"/> Increase current production/service capacity | <input type="checkbox"/> Backward integration/value chain development         |
| <input type="checkbox"/> Develop new product/service offering         | <input type="checkbox"/> Develop/expand export market                         |
| <input type="checkbox"/> Expand domestic market reach                 | <input type="checkbox"/> Substitute certain imports                           |
| <input type="checkbox"/> Improve energy efficiency                    | <input type="checkbox"/> Acquire new assets                                   |
| <input type="checkbox"/> Improve operational efficiency               | <input type="checkbox"/> Refurbish existing assets                            |
| <input type="checkbox"/> Debt refinancing                             | <input type="checkbox"/> Others: <i>(please specify)</i> <input type="text"/> |

**14. NUMBER OF JOBS TO BE CREATED BECAUSE OF THE INVESTMENT:** *(provide 3-year estimate of new staff to be hired)*

**FULL TIME:** Nigerians  Foreigners  **PART TIME:** Nigerians  Foreigners

\*International Standard Industrial Classification of all Economic Activities (ISIC) is the international reference classification of productive activities. Please check ISIC classification relevant to your business activity here <https://unstats.un.org/unsd/cr/registry/regcst.asp?Cl=27> and provide 4-digit code

### PART III – FINANCIAL INFORMATION

**15. IS BUSINESS CURRENTLY OPERATIONAL?**  YES (complete section 17)  NO (go to section 18)

**16. FINANCIAL PERFORMANCE FOR THE LAST 3 YEARS (in ₦ millions)**

|                   | 20__ (last year)     | 20__ (2 years ago)   | 20__ (3 years ago)   |
|-------------------|----------------------|----------------------|----------------------|
| Sales             | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Net Assets        | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Profit before tax | <input type="text"/> | <input type="text"/> | <input type="text"/> |

**17. ARE FINANCIAL PROJECTIONS AVAILABLE?**  YES (complete sections 19)  NO (go to section 20)

**18. FINANCIAL FORECAST FOR THE NEXT 3 YEARS (in ₦ millions)**

|                   | 20__ (next year)     | 20__ (in 2 years)    | 20__ (in 3 years)    |
|-------------------|----------------------|----------------------|----------------------|
| Sales             | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Net Assets        | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Profit before tax | <input type="text"/> | <input type="text"/> | <input type="text"/> |

### PART IV – ADDITIONAL INFORMATION

**19. HAVE YOU PREVIOUSLY SUBMITTED AN INVESTMENT PROFILE TO NIPC?**  YES (provide details)  NO

**20. HAS THIS PROJECT BEEN PREVIOUSLY PROMOTED BY ANY OTHER ORGANISATION?**  YES (provide details)  NO

**21. DOCUMENTS AVAILABLE FOR REVIEW:** (select all that apply)

- |  |  |
|--|--|
| <input type="checkbox"/> Feasibility Report        | <input type="checkbox"/> Contract award  |
| <input type="checkbox"/> Audited financial reports | <input type="checkbox"/> Business plan   |
| <input type="checkbox"/> Financial projections     | <input type="checkbox"/> Others: (please specify) <input style="width: 150px;" type="text"/> |

**22. OTHER RELEVANT INFORMATION:** (provide any other relevant information that has not been provided elsewhere)

**We confirm the accuracy of information provided in this profile.**

**23. CONTACT DETAILS**

**Contact Address**  
(not PO Box)

**Key Contact 1**

|           |  |
|-----------|--|
| Name      | <input style="width: 95%;" type="text"/> |
| Position  | <input style="width: 95%;" type="text"/> |
| Telephone | <input style="width: 95%;" type="text"/> |
| e-mail    | <input style="width: 95%;" type="text"/> |

**Key Contact 2**

|           |  |
|-----------|--|
| Name      | <input style="width: 95%;" type="text"/> |
| Position  | <input style="width: 95%;" type="text"/> |
| Telephone | <input style="width: 95%;" type="text"/> |
| e-mail    | <input style="width: 95%;" type="text"/> |

**24. THIS PROFILE WAS COMPLETED ON:**

